# Measuring the Unemployment Risk in Northern Greece from the LFS Micro-Data during the Period 1994-2006

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This paper investigates unemployment risk and job prospects of individuals in the three Northern Greek regions (Central Macedonia, Western Macedonia, and Eastern Macedonia and Thrace), during the implementation of the second (1994-99) and the third (2000-06) Community Support Frameworks. More specifically, the research focuses on the social and demographic characteristics that increase the chances of individuals in finding a job, and explores the impact of gender, age, marital status, residence location, level of education, immigrant status, registered in the Manpower Employment Organization (OAED) and participation in training courses. Furthermore, there is an investigation whether University graduates face greater difficulties in finding a job than non-University graduates, as a series of studies or aggregate statistics for Greece conclude. Sampling is based on individual anonymized records (micro-data) of the Labour Force Survey for both employed and unemployed at Nomenclature of Territorial Units for Statistics-2 level. The findings of the logit model are mixed for all the variables used, apart from those of registered in OAED for which the results have no differences among regions and years.

*Keywords:* Cross-sectional models; Labour economics policies; Human capital; Skills; Unemployment models; Regional, urban and rural analyses.

JEL Classifications: C21, J08, J24, J64, O18

#### **1** Introduction

The aim of this paper is to study the impact that various social and demographic characteristics had on the labour market in the three Northern Greek regions: Central Macedonia, Western Macedonia, and Eastern Macedonia and Thrace, during the

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implementation of the Community Support Framework - CSF-2 (1994-99) and the CSF-3(2000-06).

The total population of the above three regions constitute about 25% of Greece's total, namely one out of four Greeks live in Northern Greece, whereas the second major urban centre in the country, Thessaloniki, is situated in Central Macedonia.

The main questions to be answered are, first, what are the social and demographic characteristics that increase the chances of someone in the examined population finding a job, second, whether University graduates, in contrast to most of the rest of the EU member states, face greater difficulties in finding a job than the non-University graduates, as a series of studies (see Meghir *et al.*, 1989; OECD, 1990; Iliades, 1995; IN.E./GSEE-ADEDY, 1999; Katsikas, 2005) or aggregate statistics (Labour Force Survey; Eurostat: Education and Employment Prospects, 1995) for Greece conclude, and third, how does the participation in training courses affect the chances of getting an employment?

We test the human capital theory, which underpins many of the important developments in modern economics and provides one of the main explanations for wage and salary differentials by age and occupation, and the uneven incidence of unemployment by skill (education and training). We examine whether the more educated and the more trained a person is, the higher the probability of him finding a job. We cannot examine the impact of training on earnings, because this kind of information does not exist in the questionnaire of the Greek Labour Force Survey (LFS).

Previous labour market studies for Greece were based on qualitative research and LFS aggregated data. Our analysis of investigating the unemployment risk in the Greek labour market - at Nomenclature of Territorial Units for Statistics (NUTS) 2 level - is based on the micro-data of the Greek LFS. The access to the individual anonymized records of the Greek LFS was not allowed to researchers until the summer of 2005, due to the Data Protection Act.

The article starts discussing the relation between unemployment and level of education in the EU, as well as the impact of training programmes on the employment prospects of individuals in the EU and the rest of the OECD according to a series of studies. We also discuss the vocational training policies for the unemployed in Greece. Then, we refer to the macroeconomic indicators of the examined areas, discuss the limitations of the research working with Greek LFS micro-data and follow a logistic regression for the years 1994, 2000 and 2006 - based on micro-data of the Greek LFS - for the three regions under study. The article concludes with the impact of the socio-

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economic variables used on employment probability in the examined regions.

## 2 Unemployment, education and skills in Greece and the rest of the EU

# 2.1 Tertiary education studies in Greece

In Greece, like in other EU member states, the number of higher education entrants has expanded substantially, since the number of new students in Universities and Technological Educational Institutions (TEI) rose from 21,642 in 1980 to 40,840 in 1994 and to 82,225 in 2000 (Ministry of Education, 2008). The expansion in the number of entrants and the huge fall in the number of school leavers has brought Greece into the group of countries with the highest enrolment rates (Katsikas and Panagiotidis, 2011).

There is an extensive literature in Greece concerning the equality of opportunities in accessing higher education. A number of authors found that candidates with more educated parents and coming from higher socio-economic background appear higher probabilities of tertiary education entry (see Chryssakis, 1991; Chryssakis and Soulis, 2001; Katsikas and Kavvadias, 1994; Kiridis, 1997). However, other studies (Papas and Psacharopoulos, 1991; Patrinos, 1992; Psacharopoulos and Tassoulas 2004; Tsakloglou and Cholezas, 2005) assert the opposite. Katsikas and Panagiotidis (2011) found no evidence that students' socio-economic background can explain students' differences in the length of studies, and also that the time required by a student to complete studies is relevant only for the students engaged in full-time jobs; namely, the tertiary education system in Greece does not seem to be helpful to the working students.

#### 2.2 Educational level and unemployment in the EU

Table 1 gives unemployment rates by qualification in different EU countries according to Eurostat data. The differences were enormous. There are only a few countries where this inverse relation between unemployment and qualification did not exist.

In Greece and Portugal unemployment among people on ISCED (International Standard Classification of Education) 3 level (Lyceum) was higher than among the less qualified, but not among the University graduates (ISCED 5-7); in Italy and Luxembourg, unemployment rates among the highly qualified (ISCED 5-7, University) exceeded those of people with intermediate qualifications.

Looking at the long-term unemployment (LTU) of different skill levels, we again find that intermediate and higher educated people were less affected. This is true for the whole Union except Spain and Greece, where LTU was higher on ISCED levels 3 and 5-7 compared to levels 0-2, for Italy where LTU was the highest on ISCED 3 level, and for Luxembourg and Portugal where the ratios of ISCED levels 0-2 and 3 were equal (Eurostat, Education and Employment Prospects, 1995).

Table 1: Unemployment rates by level of educational attainment,

Country	ISCED 0-2 <sup>c</sup>	ISCED 3 <sup>b</sup>	ISCED 5-7 <sup>a</sup>
BEL	12.5	7.5	3.7
DEN	12.6	8.3	4.6
GER	14.8	8.9	5.3
GRE	6.2	8.3	5.3
ESP	22.4	20.0	15.1
FRA	14.8	9.7	6.6
IRL	21.0	9.1	5.3
ITA	9.3	7.4	8.1
LUX	3.7	1.9	2.4
NL	12.6	7.7	5.5
POR	6.1	6.4	2.4
UK	11.2	7.9	4.1
EU-12	13.2	8.8	6.1

25-29 years old; EU 1994

Source: Eurostat: Education and Employment prospects, 1995.

a All first and higher degrees. All teaching, nursing qualifications. HNC/HND.

b 1 or more A-level passes, GNVQ 3 and equivalent, NVQ 3 and equivalent. Trade apprenticeship. GNVQ 2 or equivalent, NVQ2 or equivalent.

c ISCED 2: 1 or more O-level/ GCSE passes, 1 or more CSE passes. All other qualifications. ISCED 0-1: No qualifications.

# 2.3 Training evaluation in Europe and Greece

#### 2.3.1 Findings on European training programmes' evaluation

Up-to-date evaluation studies point to minor impacts of European training policies and they are most likely less significant and not always as positive as those responsible for designing them had wished. Although the cross-national figures show a few positive results from programmes, it is impossible to disregard the more negative results. The findings allow us to conclude that training programmes seem to have some positive effects on employment and no effects on earnings. Moreover, effects diminish over time. The negative effects reported by several evaluations can be explained, on the one hand by a locking-in effect, and on the other

by the fact that some participants seem to enrol in training merely in order to collect unemployment insurance benefits (Cueto and Mato, 2009). The conclusions based on the recent studies are somewhat similar to those of Heckman *et al.* (1999) and Stanley *et al.* (1999) for the U.S.

In spite of being restricted to only a small number of nations, micro-economic studies of effect evaluations, based on both cross-sectional and longitudinal data, indicate that some programmes have managed to noticeably better employment prospects for those taking part. On the other hand, the findings include a number of programmes which appear to have had almost no effect. Programmes with fairly specific targeting have managed positive results and this may be due to the fact that these programmes usually take account of individual requirements. However, a number of programmes that were most widely targeted have had little impact (see OECD, 1993; Torp, 1994; Calmfors and Skedinger, 1995; Jackman, 1995; Bjorklund and Regner, 1996; Fay, 1996; Zweimuller and Winter-Ebmer, 1996; Cockx et al., 1998; Kluve et al., 1999; Brodaty et al., 2001; Kluve and Schmidt, 2002; Regner, 2002; Cockx, 2003; Hamalainen and Ollikainen, 2004; Rosholm and Svarer, 2004; Albrecht et al., 2005; Arellano, 2005; Cavaco et al., 2005; Malmberg-Heimonen and Vuori, 2005; Stenberg, 2005; Winter-Ebmer, 2006; Biewen et *al.*, 2007; Lechner *et al.*, 2007; Meadows and Metcalf, 2008; Rosholm and Skipper, 2009; Kluve, 2010). Lastly, to establish the ways in which programmes can be made better more research is necessary.

#### 2.3.2. Vocational training policies for the unemployed in Greece

The situation in Greece is complicated with low level of investments to training programmes compared to the rest of the EU, and weak interconnection among targeting of training programmes and needs of labour market.

The structure of expenditures for "active" interventions in 1997 shows that the level of expenditures in Greece (0.35%), as a percentage of the GDP, is behind that of the EU-15 average (1.13%) concerning all specific interventions, with the exception of "measures for the young" (youth vocational education and training, etc. – 0.10%) which are comparable to the European average (0.13%). Furthermore, there is an extremely low level of expenditures on the training of adults (0.06% for Greece in comparison to 0.29% for the EU-15) - (OECD, Employment Outlook, 1999).

The system of continuing vocational training (CVT) in Greece was developed mainly due to its incorporation in Community funding programmes (Iliades, 1995; Chletsos, 1998; Papakonstantinou, 1998). Policies concerned with training and retraining for the unemployed have been confined to continuing training programmes. Vocational training programmes for the unemployed were unconnected with employment policies

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(Gravaris, 1991, p. 37; Christodoulakis and Kalyvitis, 1995; Balourdos and Chryssakis, 1998; Economic and Social Committee of Greece, 1998). This is reflected in the fact that the unemployment rate for those (20-29 years old) with complementary vocational training in Greece was 20%, compared to 14% for those with only compulsory schooling; the corresponding figures for the EU were 11.5% and 23.5% (see Table 2).

Particularly with regard to training programmes for the unemployed in Greece, the method of identifying skills requirements, on the basis of which the programmes were offered, was wholly inadequate. It was based on changes in labour force categories derived from the LFS, on estimates of the impact of investment programmes on employment (where these existed or where such estimates were possible) and on Job Market Surveys. These last record shortages of skills on the basis of company estimates of their own shortages, which were often inaccurate or did not correspond to the capacity of the firms to utilise the skills demanded (Linardos-Rylmon, 1998).

Countries	Basic Education	Basic Education Plus Supplementary
		Vocational Education / Training
EU-14	23.5	11.5
Belgium	24.3	19.7
Denmark	17.7	8.5
Germany	16.2	7.6
Greece	14.3	20.0
Spain	33.9	34.9
France	30.0	17.1
Italy	22.2	15.9
Luxembourg	5.7	:
Netherlands	14.8	7.2
Austria	:	4.0
Portugal	11.2	16.2
Finland	35.4	23.6
Sweden	21.7	:
UK	18.5	10.0

Table 2: Unemployment rates among young people (20-29) with basic education and those with supplementary vocational education and training (EU - 1995 figures)

Ireland - No figures available

: = Data unreliable

Source: Eurostat (as quoted in Economic and Social Committee of Greece, 1998, p.31).

# 3. Macroeconomic data of the examined areas

The Region of Central Macedonia (RCM) is the largest of Greece (19,147 km<sup>2</sup> - 14,5% of the country's surface) and is situated in the centre of Northern Greece. The RCM consists of seven NUTS-3 areas (Thessaloniki, Serres, Chalkidiki, Imathia, Pella, Kilkis and Pieria) and is the second largest Greek region in terms of population (about 1.7 million inhabitants according to 1991 census). Also, the major urban centre and capital of Central Macedonia is Thessaloniki, which is the second most important Greek city. According to 1991 census the population of the Thessaloniki Area was about 750,000 inhabitants, whereas that of the county of Thessaloniki was approximately 945,000 inhabitants. The main industries were textiles, plastic-chemicals, food-beverages and clothing. In 2003, the region's per capita GDP (PPS) was 17,110 euro (83% of the EU-25 average), whereas Thessaloniki and Chalkidiki were the richest NUTS-3 areas of the region having a GDP per head equal to 90.3% and 89.5% correspondingly of the EU-25 mean. In 2003 the region produced 17.6% of the country's GDP (the second largest contributor after Attica) - 18% of the national agricultural produce (first in the country), 20% of the manufacturing production (second in the country) and 18% of services (second in the country). The unemployment rate in the RCM was 9.2% in 1992 and increased to 11.5% in 2002 (source: www.economics.gr).

The Region of Western Macedonia contains the counties of Grevena, Kastoria, Kozani and Florina. With Kozani at its centre, the region is inhabited by 2.8% of the country's total population (303.857 inhabitants in 2005). Between the census of 1991 and 2001 the population rose by 2.9%, a rise lower than the national mean (6.9%). The per capita GDP was 14,300 euro in 2003 (the region came fourth out of the 13 regions in the country in 2001 - the regional GDP was 82.8% of the EU-25 average). Western Macedonia produces 2.9% of the country's GDP - 5.4% of the national agricultural produce, 0.9% of the manufacturing production and 2.2% of services. Fourteen percent of the region's gross product comes from the production of electricity and 8% from mined lignite. The region accounted for 6% of the country's cultivated land, 12% of total wheat production and 12% of apple production, in 2001. Businesses based in the area in 2001 accounted for only 0.8% of the turnover of the manufacturing and construction sector nationally, and 1.2% of trade. Unemployment in the region was 15.9% in 2001, the highest rate in the country (source: www.economics.gr).

The Region of Eastern Macedonia and Thrace contains the counties of Drama, Evros, Kavala, Xanthi and Rodopi. With Komotini as its centre, the population size of the region was 561.838 in 1998 (5.3% of the country's total population). Between the census of 1991 and 2001 its population rose by 7.1%. The per capita GDP was 10,500 euro in 2003 (the poorest region in the country in 2001). The area produces 4.4% of the national GDP - 10% of the country's agricultural production, 4.3% of manufacturing and

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3.5% of services (1998). Eastern Macedonia and Thrace accounted for 11% of the country's cultivated land, 14% of total cotton production, 24% of wheat production, 12% of potato production and 11.6% of tobacco production, in 2001. Businesses based in the region in 2001 accounted for 2.7% of the turnover of the national manufacturing and construction sector, and 2.9% of trade. Unemployment in the region was 9.3% of the workforce in 2001 (10.5% for Greece as a whole) - (source: www.economics.gr).

# 4 Econometric model: Logistic regression for unemployment

#### 4.1 The logistic regression based on the micro-data of the Greek LFS

European Community Household Panel Survey (ECHPS) and Survey on Income and Living Conditions (SILC) data have been designed for the country as a whole in the case of Greece, so we cannot really work at regional level. Also, individual census records do not exist in Greece, like e.g. in Denmark, so the only way is to base our research on the LFS micro-data.

The questionnaire of the Greek LFS was greatly modified in 1992 and 1998. The originality of this research is that we use individual anonymised records (micro-data) of the 1994, 2000 and 2006 LFS for both employed and unemployed; the LFS sample is equal to 1.5% of the total population of each area. Since 1998 LFS has been conducted four times a year - instead of once per year until 1997 - with a sample of about 80,000 records for the whole country (0.7% of the total population) in each of the four quarters (ESYE).

*Tables 3A* and *3B* show the numbers of records eligible for analysis in the LFS samples of all three regions under examination in 1994, 2000 and 2006. The reason we choose these years is because 1994 is the first year of the CSF-2, 2000 counts exactly one year after the end of the CSF-2, whereas 2006 is the last year of the CSF-3. Apart from the system missing records, following the limitation of age (15-64 years old) and removing the non-active population, we ended with the following numbers of records eligible for analysis in each region (in the spring and early summer, namely from the 14th to 26th week of the year).

The basic aim of the econometric analysis is to test the impact that various social and demographic characteristics had on people's job prospects in the three Northern Greek regions, during the implementation of the CSF-2 (1994-99) and the CSF-3 (2000-06), accounting for variables such as age, gender, marital status, area of residence, immigrant status, level of education, participation in training programs. We use a logistic regression model. The dependent variable takes two possible values (employed versus unemployed). The explanatory variables (seven for 2006, nine for 2000 and eight for 1994) are the participation in training courses [non-available in 2006, with five

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categories including the four types of training completed (apprenticeship, intra-firm training, CVT and popular training) and non-participation in training courses as the reference category, plus number of years since the interviewee has finished the training program(s) – available only in 2000], (six) levels of education, gender, age group (four categories), marital status, residence location (Thessaloniki area, the rest of urban areas, semi-urban areas and rural areas), registered in the Manpower Employment Organization (OAED) and immigrant status.

	West	Central	East Mac. & Thrace	West	Central	East Mac.	West	Central	East Mac.
	Mac. (1994)	Mac. (1994)	(1994)	Mac. (2000)	Mac. (2000)	& Thrace (2000)	Mac. (2006)	Mac. (2006)	& Thrace (2006)
	( /		· /	. /	. ,	· · · /	. ,		· · · /
Total cases	3500	9543	3510	2178	5565	1089	2157	4984	946
Employed	3213	8694	3170	1984	4953	923	1922	4506	811
Unemployed	287	849	340	194	612	166	235	478	135
Males	2055	5964	2292	1248	3339	670	1238	2856	561
Females	1446	3579	1218	930	2226	419	919	2128	385
Married or divorced or widows	2755	7215	2689	1673	3862	798	1549	3479	670
Aged 15-24	494	1145	404	281	679	109	186	429	74
Aged 25-34	809	2577	913	536	1547	322	546	1276	229
Aged 35-44	819	2433	927	514	1480	289	632	1495	294
Aged 45-64	1379	3397	1271	847	1859	369	794	1779	349
MSc or PhD holders	4	19	n.a.	2	22	n.a.	4	75	3
University graduates	270	1279	362	200	879	125	248	892	132
TEI graduates	140	611	172	203	696	138	233	773	121
12 years of schooling	655	2586	786	492	1775	291	638	1675	319
9 years compulsory education	301	887	400	194	590	132	231	573	123
Primary school graduates and below	2132	4151	1794	1087	1603	403	800	997	248
Thessaloniki area	n.a.	4724	n.a.	n.a.	3367	n.a.	n.a.	3040	n.a.
Rest of urban areas (RCM) or urban areas	1428	1260	1278	989	651	461	1053	713	379
Semi-urban areas	574	1393	562	362	634	161	324	633	183
Rural areas	1498	2166	1671	828	907	467	781	593	373
Apprenticeship	4	38	35	52	262	102	n.a.	n.a.	n.a.
Intra-firm training	n.a.	10	7	2	22	8	n.a.	n.a.	n.a.
CVT	4	29	18	48	67	54	n.a.	n.a.	n.a.
Popular training	n.a.	0	n.a.	2	11	7	n.a.	n.a.	n.a.
Time of training completion	n.a.	n.a.	n.a.	13	50	8	n.a.	n.a.	n.a.
Registered in OAED	98	172	116	139	289	151	192	384	149
Non-immigrants	3476	9428	3496	2150	5437	1081	2118	4715	933

Table 3 A: Descriptive Statistics (Absolute Numbers)

We tried numerous regressions with different variables in order to end up with the chosen variables. The base (or reference) categories are those that appear in the Tables 4, 5 and 6

with empty cells and with which the rest of the corresponding variables are compared. The reference categories are chosen so as to match the needs of the research.

The variable "participation in the past in training course(s)" first appeared in the 1992 questionnaire; it means that the interviewee had completed one or more training courses. This is also an indication of the attitude towards training in Greece at the beginning of the 1990s. The duration of apprenticeship and intra-firm training has to be at least one year according to the 1994 questionnaires of the Greek LFS. However, in 2000 all training questions refer only to those who completed a training course lasting at least six months. Also, the question "how many years before the survey has the interviewee finished the training programme(s)?" exists only in 2000. The term "popular training" (*laiki epimorphosi* in Greek) means training courses intended mainly for elderly people independently of their educational level, where the curriculum includes largely courses of general knowledge.

	West	Central	East Mac.	West	Central	East Mac.	West	Central	East Mac.
	Mac.	Mac.	& Thrace	Mac.	Mac.	& Thrace	Mac.	Mac.	& Thrace
	(1994)	(1994)	(1994)	(2000)	(2000)	(2000)	(2006)	(2006)	(2006)
Total cases	3500	9543	3510	2178	5565	1089	2157	4984	946
Employed	91.80%	91.10%	90.30%	91.10%	89.00%	84.80%	89.10%	90.40%	85.70%
Unemployed	8.20%	8.90%	9.70%	8.90%	11.00%	15.20%	10.90%	9.60%	14.30%
Males	58.70%	62.50%	65.30%	57.30%	60.00%	61.50%	57.40%	57.30%	59.30%
Females	41.30%	37.50%	34.70%	42.70%	40.00%	38.50%	42.60%	42.70%	40.70%
Married or divorced or widows	78.70%	75.60%	76.60%	76.80%	69.40%	73.30%	71.80%	69.80%	70.80%
Aged 15-24	14.10%	12.00%	11.50%	12.90%	12.20%	10.00%	8.60%	8.60%	7.80%
Aged 25-34	23.10%	27.00%	26.00%	24.60%	27.80%	29.60%	25.30%	25.60%	24.20%
Aged 35-44	23.40%	25.50%	26.40%	23.60%	26.60%	26.50%	29.30%	30.00%	31.10%
Aged 45-64	39.40%	35.60%	36.20%	38.90%	33.40%	33.90%	36.80%	35.70%	36.90%
MSc or PhD holders	0.10%	0.20%	n.a.	0.10%	0.40%	n.a.	0.20%	1.50%	0.30%
University graduates	7.70%	13.40%	10.30%	9.20%	15.80%	11.50%	11.50%	17.90%	14.00%
TEI graduates	4.00%	6.40%	4.90%	9.30%	12.50%	12.70%	10.80%	15.50%	12.80%
12 years of schooling	18.70%	27.10%	22.40%	22.60%	31.90%	26.70%	29.60%	33.60%	33.70%
9 years compulsory education	8.60%	9.30%	11.40%	8.90%	10.60%	12.10%	10.70%	11.50%	13.00%
Primary school graduates and below	60.90%	43.50%	51.10%	49.90%	28.80%	37.00%	37.10%	20.00%	26.20%
Thessaloniki area	n.a	49.50%	n.a	n.a	60.50%	n.a	n.a	61.00%	n.a
Rest of urban areas (RCM) or urban areas	40.80%	13.20%	36.40%	45.40%	11.70%	42.30%	48.80%	14.30%	40.10%
Semi-urban areas	16.40%	14.60%	16.00%	16.60%	11.40%	14.80%	15.00%	12.70%	19.30%
Rural areas	42.80%	22.70%	47.60%	38.00%	16.30%	42.90%	36.20%	11.90%	39.40%
Apprenticeship	0.10%	0.40%	1.00%	2.40%	4.70%	9.40%	n.a	n.a	n.a
Intra-firm training	n.a	0.10%	0.20%	0.10%	0.40%	0.70%	n.a	n.a	n.a
СVТ	0.10%	0.30%	0.50%	2.20%	1.20%	5.00%	n.a	n.a	n.a
Popular training	n.a	0.00%	n.a	0.10%	0.20%	0.60%	n.a	n.a	n.a
Time of training completion	n.a	n.a	n.a	0.60%	0.90%	0.70%	n.a	n.a	n.a
Registered in OAED	2.80%	1.80%	3.30%	6.40%	5.20%	13.90%	8.90%	7.70%	15.80%
Non-immigrants	99.30%	98.80%	99.60%	98.70%	97.70%	99.30%	98.20%	94.60%	98.60%

Table 3 B: Descriptive Statistics (Percentages)

Due to data limitations, we cannot explore the impact that the duration of courses, thematic fields, number of participants, duration of unemployment period of the trainees have on unemployment. Another limitation of the research is that the data available are cross-sectional rather than longitudinal and therefore we cannot study any population changes across time.

The descriptive statistics for all three regions are summarised in Tables 3A and 3B (see separate file). The Tables 4, 5 and 6 present the estimated coefficients (B) and their standard errors (S.E.) of each explanatory variable in the logistic regression for unemployment. The column "Sig." (level of statistical significance or p value) corresponds to the probability of the rejection area, so coefficients with a value not higher than 0.05 are highly and significantly different from zero.

#### 4.2. Analysis of the results for Central Macedonia

Table 4 presents the results of the logistic regression in the RCM for 1994, 2000 and 2006. In 1994, women, non-married individuals, people in the age group 15-24 years old, people who lived either in the area of Thessaloniki, the rest of urban areas or semi-urban areas were more likely to be unemployed than men, married people, people in the age between 25 to 64 and those in rural areas. The results are in accordance with the family strategies and the gender roles in traditional families in some areas of the region, as well as to the unequal opportunities and discrimination against women by companies. The gender differences could also be attributed to the fact that women often join the labour market earlier. Compulsory military service and further education (not a likely explanation anymore) were the major reasons for men's delay in entering the labour market, applies to both sexes, of course. The effect of urbanization level can be explained since in the Greek agrarian sector unemployment was not properly counted, because hidden unemployment is quite high.

In addition, for 1994 university graduates were more likely to be employed compared to primary school graduates (other differences were not found significant). The variable "immigrant status" was found to be statistically significant in the RCM only for 1994, namely that year the immigrants were more likely to be employed than the Greeks. Also, in all years, people who were registered in OAED were more likely to be unemployed.

For 2000 the only differences with 1994 are those of semi-urban areas (statistically non-significant in 2000) and the educational category "high-school graduates" (more likely to be unemployed than university graduates). The 1994 and 2000 findings confirm the human capital theory that the more education one receives the more chances he has on employment. The results for 2006 differ from 1994 and 2000 in MSc

or PhD holders (more likely to be unemployed than university graduates), and also that all three urbanization categories are statistically non-significant.

None of the four types of training programmes seemed to reduce the odds of unemployment for 1994 and 2000. Namely, all training variables were found to be statistically non-significant; this means that the results of training variables are not compatible with the human capital theory, so the more trained a person did not affect his chances of finding a job, in Central Macedonia, during this period. Also, the variable on time of training completion (namely, how many years before the survey has the interviewee finished the training program(s) was found to be statistically nonsignificant. The results of the econometric analysis confirm the conclusions of the various studies for the limited impact of vocational training in Greece (see section 2.3.2).

		19	94			20	00		2006			
Variables	$b_k$	s.e.	Sig.	Exp(b <sub>k</sub> )	b <sub>k</sub>	s.e.	Sig.	Exp(b <sub>k</sub> )	$b_k$	s.e.	Sig.	Exp(b <sub>k</sub> )
Gender	0.858	0.082	0	2.36	1.127	0.107	0	3.086	1.001	0.15	0	2.721
Marital status	-1.039	0.105	0	0.354	-0.904	0.139	0	0.405	-0.63	0.189	0.001	0.533
Aged 15-24	-	-	-	-	-	-	-	-	-	-	-	-
Aged 25-34	-0.921	0.106	0	0.398	-0.484	0.142	0.001	0.616	-0.917	0.22	0	0.4
Aged 35-44	-1.493	0.147	0	0.225	-0.894	0.188	0	0.409	-1.084	0.253	0	0.338
Aged 45-64	-1.634	0.157	0	0.195	-1.284	0.208	0	0.277	-1.328	0.273	0	0.265
M Sc or PhD holders	-0.096	1.072	0.929	0.908	-2.584	4.296	0.548	0.076	1.278	0.476	0.007	3.589
University graduates	-	-	-	-	-	-	-	-	-	-	-	-
TEI graduates	0.132	0.179	0.462	1.141	0.076	0.21	0.718	1.079	0.252	0.262	0.336	1.286
12 years of schooling	0.243	0.138	0.078	1.275	0.571	0.17	0.001	1.769	0.36	0.231	0.12	1.434
9 years compulsory education	0.306	0.167	0.066	1.358	0.436	0.218	0.046	1.546	0.555	0.282	0.049	1.742
Primary school graduates and below	0.431	0.147	0.003	1.539	0.888	0.194	0	2.431	0.836	0.258	0.001	2.307
Thessaloniki area	0.967	0.129	0	2.63	0.5	0.166	0.003	1.648	-0.095	0.226	0.674	0.909
Rest of urban areas	1.18	0.151	0	3.255	0.828	0.199	0	2.288	-0.168	0.212	0.427	0.845
Semi-urban areas	0.395	0.163	0.016	1.484	0.053	0.22	0.811	1.054	-0.341	0.232	0.141	0.711
Rural areas	-	-	-	-	-	-	-	-	-	-	-	-
Apprenticeship	-0.61	0.597	0.307	0.543	0.187	0.25	0.456	1.205	n.a.	n.a.	n.a.	n.a.
Intra-firm training	1.41	0.852	0.098	4.096	0.102	0.71	0.886	1.107	n.a.	n.a.	n.a.	n.a.
CVT	0.835	0.621	0.178	2.305	0.119	0.425	0.779	1.127	n.a.	n.a.	n.a.	n.a.
Popular training	1.903	1.258	0.13	6.709	-1.458	1.119	0.192	0.233	n.a.	n.a.	n.a.	n.a.
Non-participation in training	-	-	-	-	-	-	-	-	n.a.	n.a.	n.a.	n.a.
Time of training completion	n.a.	n.a.	n.a.	n.a.	-0.234	0.451	0.604	0.792	n.a.	n.a.	n.a.	n.a.
Registered in OAED	3.279	0.181	0	26.554	3.462	0.159	0	31.873	4.835	0.167	0	125.786
Non-immigrants	1.642	0.241	0	5.168	-0.142	0.306	0.644	0.868	-0.386	0.272	0.156	0.68
Constant	-2.305	0.188	0	0.1	-2.645	0.392	0	0.071	-2.505	0.363	0	0.082

TABLE 4 - Results for Central Macedonia

# 4.3 Analysis of the results for Western Macedonia

Table 5 presents the results of the logistic regression in Western Macedonia for 1994, 2000 and 2006. In 1994, women, people in the age group 15-24 years old, people who lived either in the area of Thessaloniki, the rest of urban areas or semi-urban areas were more likely to be unemployed than men, married people, people in the age between 25 to 64 and those in rural areas. The results for gender and level of urbanization are like in Central Macedonia.

TABLE 5 – Res	ults for W	estern M	acedonia

		19	94			20	000			20	06	
Variables	b <sub>k</sub>	s.e.	Sig.	Exp(b <sub>k</sub> )	b <sub>k</sub>	s.e.	Sig.	Exp(b <sub>k</sub> )	b <sub>k</sub>	s.e.	Sig.	Exp(b <sub>k</sub> )
Gender	0.822	0.146	0	2.274	0.7	0.19	0	2.014	0.398	0.235	0.091	1.489
Marital status	-0.231	0.192	0.229	0.793	-0.599	0.255	0.019	0.55	-0.104	0.313	0.739	0.901
Aged 15-24	-	-	-	-	-	-	-	-	-	-	-	-
Aged 25-34	-0.825	0.202	0	0.438	-0.294	0.28	0.294	0.745	-1.26	0.36	0	0.284
Aged 35-44	-1.515	0.252	0	0.22	-0.756	0.344	0.028	0.469	-1.962	0.419	0	0.141
Aged 45-64	-1.745	0.263	0	0.175	-0.976	0.346	0.005	0.377	-1.862	0.423	0	0.155
MSc or PhD holders	-2.539	15.619	0.871	0.079	-3.308	12.449	0.79	0.037	0.349	1.796	0.846	1.417
University graduates	-	-	-	-	-	-	-	-	-	-	-	-
T El graduates	1.101	0.402	0.006	3.007	-0.244	0.451	0.588	0.783	0.16	0.512	0.755	1.173
12 years of schooling	1.001	0.335	0.003	2.721	0.35	0.361	0.332	1.419	0.4	0.437	0.361	1.491
9 years compulsory education	1.248	0.364	0.001	3.482	0.022	0.445	0.96	1.022	0.486	0.511	0.341	1.627
Primary school graduates and t	0.769	0.344	0.026	2.159	0.832	0.374	0.026	2.298	0.585	0.482	0.225	1.794
Urban areas	1.438	0.206	0	4.21	1.203	0.24	0	3.329	0.642	0.302	0.033	1.9
Semi-urban areas	1.09	0.233	0	2.973	0.541	0.294	0.065	1.718	0.596	0.351	0.09	1.814
Rural areas	-	-	-	-	-	-	-	-	-	-	-	-
Apprenticeship	-2.515	9.932	0.8	0.081	-0.121	0.701	0.863	0.886	n.a.	n.a.	n.a.	n.a.
Intra-firm training	n.a.	n.a.	n.a.	n.a.	-2.47	15.7	0.875	0.085	n.a.	n.a.	n.a.	n.a.
CVT	2.963	1.299	0.023	19.357	1.103	0.533	0.038	3.012	n.a.	n.a.	n.a.	n.a.
Popular training	n.a.	n.a.	n.a.	n.a.	-3.185	15.263	0.835	0.041	n.a.	n.a.	n.a.	n.a.
Non-participation in training	_	_	_	_	_	_	_	_	n.a.	n.a.	n.a.	n.a.
course(s)	_	_		_		_		_	11.0.	11.a.	11.a.	n.a.
Time of training completion	n.a.	n.a.	n.a.	n.a.	-0.516	0.992	0.603	0.597	n.a.	n.a.	n.a.	n.a.
Registered in OAED	3.113	0.251	0	22.495	3.626	0.233	0	37.546	5.5	0.288	0	244.592
Non-immigrants	2.641	0.518	0	14.033	-1.059	0.597	0.076	0.347	-1.359	0.565	0.016	0.257
Constant	-3.74	0.397	0	0.024	-2.486	0.734	0.001	0.083	-1.567	0.767	0.041	0.209

In addition, for 1994 university graduates were more likely to be employed compared to all

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other educational categories (apart from postgraduates – non-significant). The variable "immigrant status" was found to be statistically significant in Western Macedonia only for 1994 (namely that year the immigrants were more likely to be employed than the Greeks), and 2006 (more likely to be unemployed than the native labour force). Also, in all years, people who were registered in OAED were more likely to be unemployed.

For 2000 the differences with 1994 are those of people aged 25-34 (statistically nonsignificant), non-married individuals (less likely to be employed than married – this variable is statistically significant only for 1994), semi-urban areas (statistically nonsignificant in 2000) and that the only statistically significant educational category is that of "primary school graduates" (more likely to be unemployed than university graduates). The 1994 and 2000 (in part) findings confirm the human capital theory that the more education one receives the more chances he has on employment. For 2006 all educational categories were found to be statistically non-significant and also the results of the urbanization categories are like in 2000.

None of the four types of training programs seemed to reduce the odds of unemployment for 1994 and 2000 (participation in CVT appears even worse prospects in the labour market than non-participation). Also, the variable on time of training completion was found to be statistically non-significant, like in the RCM. The results of the econometric analysis confirm the conclusions of the various studies for the limited impact of vocational training in Greece (see section 2.3.2), like in the RCM. However, since there is always the question of wages which we cannot examine, there is nothing incompatible with rational economic decision making in searching longer for a job, if the expected wage gain is sufficiently high.

#### 4.4 Analysis of the results for Eastern Macedonia and Thrace

Table 6 presents the results of the logistic regression in Eastern Macedonia and Thrace for 1994, 2000 and 2006. In 1994, women, non-married individuals, people in the age group 15-24 years old, people who lived in the urban areas were more likely to be unemployed than men, married people, people in the age between 25 to 64 and those in rural areas. The results for gender and level of urbanization are like the rest of the examined regions above.

In addition, for 1994 all educational categories were not found significant. None of the four types of training programs seemed to reduce the odds of unemployment for 1994. The variable "immigrant status" was found to be statistically significant in Eastern Macedonia and Thrace for all three years; however, for 1994 and 2006 the immigrants were more likely to be employed than the Greeks, whereas the opposite was in force for 2000. Also, in all years, people who were registered in OAED were more likely to be unemployed.

For 2000 the only differences with 1994 (apart from the immigrant status) are those of marital status (statistically non-significant in 2000) and the training variables "apprenticeship" and "CVT" (less likely to be unemployed than the non-trainees). The results for these two types of training in Eastern Macedonia and Thrace are unique not only in comparison to the rest two of Northern Greek regions examined in this paper, but also in relation to other Greek NUTS-2 areas evaluated up to 1992 and the entire country evaluated up to 2006 (see, Rodokanakis and Tryfonidis, 2008 and 2009; Rodokanakis, 2009, 2010 and 2011, Rodokanakis and Vlachos, 2012). Only the 1994 results of the econometric analysis confirm the conclusions of the various studies for the limited impact of vocational training in Greece.

		19	94			2000 2006			2006			
Variables	b <sub>k</sub>	s.e.	Sig.	Exp(b <sub>k</sub> )	b <sub>k</sub>	s.e.	Sig.	Exp(b <sub>k</sub> )	b <sub>k</sub>	s.e.	Sig.	Exp(t <sub>k</sub> )
Gender	1.01	0.141	0	2.745	1.089	0.246	0	2.972	0.897	0.272	0.001	2.451
Marital status	-0.827	0.177	0	0.437	-0.15	0.308	0.627	0.861	-0.099	0.364	0.785	0.905
Aged 15-24	-	-	-	-	-	-	-	-	-	-	-	-
Aged 25-34	-1.111	0.176	0	0.329	-1.537	0.374	0	0.215	-0.84	0.487	0.085	0.432
Aged 35-44	-2.168	0.26	0	0.114	-1.956	0.437	0	0.141	-1.162	0.566	0.04	0.313
Aged 45-64	-2.449	0.289	0	0.086	-2.407	0.481	0	0.09	-1.77	0.62	0.004	0.17′
MSc or PhD holders	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	-4.678	6.589	0.478	0.009
University graduates	-	-	-	-	-	-	-	-	-	-	-	-
TEI graduates	0.379	0.327	0.247	1.461	-0.874	0.55	0.112	0.417	0.459	0.563	0.414	1.583
12 years of schooling	0.405	0.242	0.094	1.499	0.342	0.422	0.418	1.407	0.136	0.511	0.79	1.146
9 years compulsory education	0.206	0.281	0.465	1.228	0.927	0.479	0.053	2.527	1.477	0.587	0.012	4.379
Primary school graduates and t	0.207	0.26	0.427	1.23	0.612	0.452	0.176	1.843	2.191	0.589	0	8.946
Urban areas	0.511	0.153	0.001	1.667	0.731	0.268	0.006	2.077	0.038	0.293	0.898	1.033
Semi-urban areas	0.1	0.198	0.614	1.105	0.559	0.331	0.091	1.749	-1.09	0.383	0.004	0.336
Rural areas	-	-	-	-	-	-	-	-	-	-	-	-
Apprenticeship	0.566	0.482	0.24	1.761	-0.959	0.468	0.041	0.383	n.a.	n.a.	n.a.	n.a.
Intra-firm training	-3.014	7.538	0.689	0.049	-0.121	1.496	0.936	0.886	n.a.	n.a.	n.a.	n.a.
CVT	0.054	0.69	0.938	1.055	-2.683	0.802	0.001	0.068	n.a.	n.a.	n.a.	n.a.
Popular training	n.a.	n.a.	n.a.	n.a.	0.213	1.301	0.87	1.238	n.a.	n.a.	n.a.	n.a.
Nor-participation in training	_	_	_	_	_	_	_	_	n.a.	n.a.	n.a.	n.a.
course(s)	_			_	_	_		_	11.a.	11.a.	11.a.	11.a.
Time of training completion	n.a.	n.a.	n.a.	n.a.	2.944	1.043	0.005	18.985	n.a.	n.a.	n.a.	n.a.
Registered in OAED	2.791	0.249	0	16.299	3.553	0.272	0	34.918	3.917	0.306	0	50.256
Nor-immigrants	1.518	0.687	0.027	4.564	-2.246	0.844	0.008	0.106	2.42	1.194	0.043	11.251
Constant	-1.5	0.281	0	0.223	0.142	0.98	0.885	1.152	-5.499	1.396	0	0.004

TABLE 6 - Results for Eastern Macedonia & Thrace

Also, the 1994 and 2000 findings do not confirm the human capital theory that the more

education one receives the more chances he has on employment. Also, the variable "time of training completion" was found to be statistically significant; this means that trainees who had completed a course during the period 1998-2000 were more likely to be unemployed than those participating in previous years.

Only for 2006 the age group 25-34 was found to be statistically non-significant. Also, for 2006 marital status is statistically non-significant like in 2000, whereas high-school graduates and primary school graduates were less likely to be employed than University degree holders, unlikely 1994 and 2000 (statistically non-significant). For 2006, whether or not someone is an MSc or PhD holder does not make any difference, namely it was found statistically non-significant (data for postgraduates are not available in 1994 and 2000 in the LFS sample for Eastern Macedonia and Thrace). In the domain of residence location, only "semi-urban areas" was found to be statistically significant (less likely to be unemployed than people in rural areas) for 2006, unlikely 1994 and 2000.

#### 4.5. Interaction effect among variables

For the 1994 and 2000 samples, did we fit the interaction effects between training and urbanisation level, and between training and level of education, as well as between age group and participation in training courses. Interactions terms were not found to be statistically significant in all three regions. Therefore, the variable "training" does not alter the relationship between unemployment and education, unemployment and age group, as well as unemployment and urbanisation level. In other words, the chances of finding a job do not change when we count training as an additional qualification in relation to residence location, age group and level of education.

## 5. Conclusions

This paper aims to present the odds of being employed in the three NUTS-2 Northern Greek regions during the implementation of the second (1994-99) and the third (2000-06) CSFs. More specifically, the analysis of social and demographic characteristics is disaggregated into the impact of gender, age, marital status, residence location, level of education, immigrant status, registered in the OAED and participation in training courses on the odds of being employed. Moreover, a second aim is to indicate whether University graduates face greater difficulties in finding a job than non-University graduates. The findings of the logit model employed are mixed, except from those registered in OAED for which the results have no differences among regions and years.

The results for gender are similar in the examined regions, namely, women were more likely to be unemployed than men. In 1994, people in the age group 15-24 years old were more likely to be unemployed than people in the age between 25 to 64 in all

three regions. The age group 25-34 was found to be statistically non-significant in Western Macedonia in 2000 and Eastern Macedonia & Thrace in 2006. The findings for marital status and level of urbanization are mixed, apart from the semi-urban areas in 2000 (statistically non-significant in all three regions).

The 1994 and 2000 findings in the RCM confirm the human capital theory that the more education one receives the more chances he has on employment; the results for 2006 differ from 1994 and 2000 in MSc or PhD holders (more likely to be unemployed than university graduates). In the domain of education for the RCM there are differences in the outcomes among the three years under examination. Also, in all three years in the RCM, TEI graduates were found to be statistically non-significant. The 1994 and 2000 (in part) findings in Western Macedonia confirm the human capital theory that the more education one receives the more chances he has on employment; for 2006 all educational categories were found to be statistically non-significant. In addition, in Eastern Macedonia and Thrace, for 1994 all educational categories were not found significant; also, the 1994 and 2000 findings do not confirm the human capital theory that the more education one receives the more chances he has on employment. Also, for Eastern Macedonia and Thrace, high-school graduates and primary school graduates were less likely to be employed than University degree holders, unlikely 1994 and 2000 (statistically non-significant). For 2006, whether or not someone is an MSc or PhD holder does not make any difference, namely it was found statistically non-significant (data for postgraduates are not available in 1994 and 2000 in the LFS sample for Eastern Macedonia and Thrace).

None of the four types of training programmes seemed to reduce the odds of unemployment for 1994 and 2000 (participation in CVT appears even worse prospects in the labour market than non-participation in Western Macedonia). Namely, all training variables were found to be statistically non-significant; this means that the results of training variables are not compatible with the human capital theory, so the more trained a person did not affect his chances of finding a job, in the RCM and Western Macedonia, during this period. All training variables are statistically non-significant for 1994 and 2000 in both regions (as already mentioned in section 4, we cannot explore training in 2006 due to the limitations of data); so, the results of the logistic regression confirm the conclusions of the various studies for the limited impact of vocational training in Greece. However, since there is always the question of wages which we cannot examine, there is nothing incompatible with rational economic decision making in searching longer for a job, if the expected wage gain is sufficiently high.

For 2000 the results for two types of training - "apprenticeship" and "CVT" (less likely to be unemployed than the non-trainees) - in Eastern Macedonia and Thrace are

unique not only in comparison to the rest of Northern Greek regions examined in this paper, but also in relation to other Greek NUTS-2 areas and the entire country evaluated from 1992 to 2006. For Eastern Macedonia and Thrace only the 1994 results on training are like in the RCM and Western Macedonia.

Testing of interactions between training programmes and education, training courses and age, and training programmes and residence location, did not verify any significant pair. Thus, it is also to the productive structure of the examined areas that this effect is linked; the demand for qualified workers and real income might be raised by economic policies aimed at encouraging high quality services.

Also, the variable on time of training completion (namely, how many years before the survey has the interviewee finished the training programme(s) was found to be statistically non-significant, in the RCM and Western Macedonia. To the contrary, the variable "time of training completion" in Eastern Macedonia and Thrace was found to be statistically significant which means that trainees who had completed a course during the period 1998-2000 were more likely to be unemployed than those participating in previous years.

The variable "immigrant status" was found to be statistically significant in the RCM only for 1994, namely that year the immigrants were more likely to be employed than the Greeks. For 1994 in the RCM the native labour force was found to be in a less advantageous position in the labour market than the immigrant manpower, whereas in 2000 and 2006 this does not make any difference. In Western Macedonia the variable "immigrant status" was found to be statistically significant for 1994 (namely that year the immigrants were more likely to be employed than the Greeks) and 2006 (more likely to be unemployed than the native labour force). Also, the variable "immigrant status" was found to be statistically significant in Eastern Macedonia and Thrace for all three years; however, for 1994 and 2006 the immigrants were more likely to be employed than the Greeks, whereas the opposite was in force for 2000.

Also, in all years and in all three regions, people who were registered in OAED were less likely to be employed.

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